

Get an
ACCURATE
GRAIN SAMPLE
from All Your Suppliers



Knowing Quality Matters.



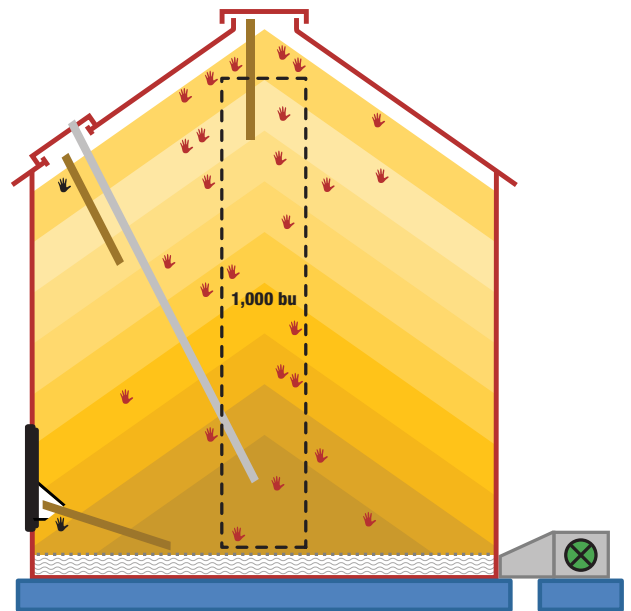
PrecisionProbing LLC
Grain Bin Probing Service

Know what you're getting before it leaves the farm/storage bin.

The single most important factor when grading a sample is having an accurate, representative sample.

Samples received from most grain producers are not truly representative. Typical samples are created from one of the following methods or any combination of these methods: handful(s) from each truck while offloading, hand samples from side door or off top of bin and/or short probe through the side door or off top of the bin. Worst case, they provide a sample from some bins and not others.

Precision Probing offers a safe and effective system of independent grain sampling which replaces unreliable methods. We extract a truly representational sample from each layer within the grain bin, no matter the size, extracting from the top inspection hatch all the way through the bottom center.



- Hand samples grabbed as truck offloads
- Hand samples grabbed out of side door and off top
- Bin probed with 6" probe from side door, top side hatch and top center
- Bin probed top to bottom by *Precision Probing*
- Sample grabbed during load out, grabbed and/or probed off truck

Take the guesswork out of grain buying.

You've probably experienced it countless times; the sample results provided for inspection do not match the truck unload samples at your facility. This causes major problems not only for you, but for the producer as well.

Very few fields of grain are entirely level or uniform in quality. Low lying areas have more available soil moisture resulting higher bushel per acre yields and lower protein. Higher ground is typically lacking of moisture resulting in lower yields and higher protein. With all the ground in between the low and high ground, there can be significant quality deviation in quality throughout fields. Factor in cold growing season, frost settles in low areas causing frost damage to only a portion of the crop. Weather pattern inconsistency can affect crops ready to



harvest, but may only affect a small percentage of a field with sprout damage. As a result, the contents of bins are not uniform in quality from top to bottom.

It is extremely difficult to accurately sample a bin after it has been filled. Sampling a full bin with a sectioned or standard tier probe leaves large areas of the bin un-sampled. These results in grades often do not match results on delivered grain.

*Knowing **Quality** Matters.*

Complete sample *from a trusted source.*

Precision Probing was founded by Brad Stevens, a businessman with experience in startups, and Mike Stevens, an industry insider with over thirty years of high quality crop buying experience for Anheuser-Busch Inc. and the malting division of Cargill Inc. Mike knows firsthand the frustration of inadequately sampled grain and they started the business to offer a better sampling alternative, handled by unbiased professionals.

Precision Probing is a cost effective commercial grain probing service which eliminates surprise grade results on delivery, allowing buyers to make better procurement decisions and to negotiate discounts based on accurate bin sample results.



Grain

+



Precision Probing

=



Accurate Results

Guarantee every *grain purchase.*

Our samples are gathered by a reliable, professional crew using state-of-the-art equipment and sent directly to you for analysis. We chart an efficient course through areas with high concentration of your producers and provide a timely and liability free service.

Whether you're buying barley for malting, durum for pasta, or wheat for milling, "Knowing Quality Matters." Precision Probing allows you to get the best quality product every time.



We probe all major US crops.

Contact us to learn how we can help you by adding a new level of efficiency to your grain buying while saving money.

precisionprobing.com



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